



Providing Competitive, Value-Added Products and Services to the MBA Membership

Business Partner Directory

2008 BANCERVE Endorsed Products and Services

BANCERVE, Inc., is a wholly owned subsidiary of the Montana Bankers Association, specializing in providing member benefits and services.

Visit us on the web:
www.bancserve.com

BANCERVE, Inc.
1 North Last Chance Gulch, Suite 4
Helena, MT 59601
800/541-5126
406/443-4121



In 1986, the Montana Bankers Association formed a for-profit subsidiary to promote the profitability and viability of its member banks. By combining the purchasing power of MBA members, the subsidiary, BANCERVE, Inc., has been able to offer a full-range of competitive, value-added products and services.

BANCERVE's goal is to respond to industry needs by providing appropriate products and services that individual banks cannot economically create for themselves or which can be provided more effectively as a group. Through participation in BANCERVE programs, all banks are able to realize competitive advantages when purchasing insurance, checks, bank forms, and many other products and services.

BANCERVE's activities are overseen by a seven-member Board of Directors. This Board, consisting of the MBA Chairman, MBA President/CEO, Secretary/Treasurer, and four bank directors, focuses on industry needs of MBA member banks of all sizes.

To learn more about BANCERVE, Inc., and the endorsed products, please call 800/541-5126 or visit our website at www.bancserve.com.

For more information visit
www.bancserve.com



Why BANCERVE, Inc., Programs and Services?

Powerful Buying Clout

By combining the purchasing power of all Montana member banks, our business partnerships are able to provide outstanding buying propositions for community and regional banks.

Conscientious Due Diligence

BANCERVE, Inc., business partners are industry leaders that share our obsession for quality service. Every BANCERVE, Inc., business partner must successfully complete a rigorous due-diligence process before being awarded our endorsement.

Essential Association Support

Participation in BANCERVE, Inc., programs drives a vital stream of financial support to your banking association.

We invite you to take a look at the BANCERVE, Inc., Business Partners and the services they offer. These partners provide products and services designed for member banks of all sizes.

For additional information you can visit www.bancserve.com, phone 800/541-5126, or email mba@montanabankers.com.

For more information visit
www.bancserve.com

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For more information visit
www.bancserve.com



The Global Leader in Affinity Marketing

Relationship Banking Programs

Affinion Group is the global leader in providing innovative marketing solutions that strengthen customer relationships while driving bottom line revenue. When you partner with Affinion Group - you choose a company that has strategies designed to maximize your reach and opportunity.

Affinion Group provides a broad array of value-based services to consumers through our membership, insurance, banking and loyalty divisions.

Specific endorsed programs include:

- Customer Appreciation Program
- Relationship Banking Strategies
- Card Patrol

Contact Information

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For more information
visit
www.bancserve.com

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Insurance for Banking Organizations

By Bankers - For Bankers THE COMPANY BANKERS BUILT

As the only truly independent insurer focusing completely on financial institutions, BancInsure's understanding of financial institutions and their intricate operations is simply unmatched in the market. This translates to extraordinary value to our customers as this understanding permeates the fiber of all areas of the company's operation.

It is this same core understanding that has given BancInsure the unique ability to appropriately balance profit for shareholders and value to the customer.

BancInsure is one of the most recognized and recommended insurers of financial institutions in the market. Rated "a-Excellent" by AM Best, it offers dependable, responsive and competitive products primarily for and through banks. BancInsure's lineup includes financial institution bond, directors and officers' liability, property and casualty insurance, workers' comp and umbrella policies.

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Onhold Messaging Solutions

Real Innovation. Real Easy. Discover Revolutionized Marketing.

Now we've really done it. On Hold marketing will never be the same thanks to the new technology unfolding at OnHold Worx. The best service, the most options, and the winner of over 500 awards are all coming together to produce some of the most exciting innovations the industry has seen. Isn't that what you've been waiting for in an on hold marketing provider? Don't hold off any longer.

Imagine being able to create and manage your on hold messages anytime, anywhere and have it available on your phone system within minutes! Better yet, experience it for yourself. Change your message monthly, weekly, daily - even hourly, if you like. OnHold Worx will put thousands of messages at your command and at your convenience!

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For more information
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Introducing the
MONTANA BANKERS CAREER CENTER!



Employment Advertising

Job seekers and employers have discovered the advantages of searching online for the best jobs and for qualified candidates to fill them. But, the mass-market approach of the mega job boards may not be your best avenue.

The Montana Bankers Career Centers gives employers and job seeking professionals in the Montana banking industry a better way to find one another and make that perfect fit.

The Montana Bankers Career Center helps streamline your hiring process with:

- **Incredible exposure for job listings** - The Montana Bankers Association represents the largest audience of Montana banking professionals, and targets the individuals you are looking for.
- **Easy online job management** - You can enter job descriptions, check the status of postings, renew or discontinue postings, and even make payments online.
- **Resume searching access** - With a paid job listing, you can search the resume database and use an automatic notification system to receive email notifications when new resumes match your criteria.
- **Build company awareness among qualified professionals** - Along with each job posting, you can include information about your individual company and a link to your web site.

For more information on the Montana Bankers Career Center visit <http://jobs.montanabankers.com>.

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Software Solutions Programs

Fraud Reductions Cash Inventory Management Software

Bringing value to banks and the financial services industry through:

- Leadership for the payment system evolution
- Technology excellence and innovation
- Talented, experienced consultants
- Extensive intellectual property

Risk Solutions: Fraudlink On -Us

Check fraud is a growing problem for financial institutions. With check-related fraud incidents continuing to rise, financial institutions need a strong defense that includes the most advanced fraud detection technologies available.

- Identifies fraudulent checks before payment
- Monitors IRDs for fraud and multiple presentments
- Detects fraud at presentment via a branch teller option
- Minimizes losses without compromising customer service

Cash Inventory Control - iCom QE

Automate Cash Inventory Management to Reduce Expenses

iCom QE is a cash forecasting and reporting tool that enables community financial institutions, credit unions and ATM owners of any size to optimize branch and ATM card supplies, resulting in lower expenses and cash reductions of 10 to 30 percent.

- Eliminates excess cash inventories
- Reduces cash handling, transportation and ATM outage costs
- Provides effective audit, reconciliation and reporting capabilities
- Increases ATM, currency processing and transportation productivity

Contact Information

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Online Fraud Alert System

FinCrime.com is sponsored by a network of state bankers associations, and is open to their member financial institutions and law enforcement. Participating financial institutions in FinCrime share information in an online, searchable database of fraudulent activity. The result-shared aggregate data identifies and links criminals to their acts. FinCrime's focus is to improve financial institutions' ability to detect and prevent fraud losses and to assist law enforcement in the prosecution of criminals.

FinCrime.com provides a communication vehicle for financial institutions and law enforcement, functioning as a clearinghouse of information. Participants submit fraud data into a central depository which immediately notifies the participating users via email. This early awareness allows you to take action to prevent fraud losses in your bank.

The shared database provides opportunities to build larger "multi-bank" cases out of smaller individual losses, helping financial institutions and law enforcement focus on repeat offenders and organized crime. Through this effort, we hope to gain overall loss reduction for State Banking Association members as professional criminals will find financial institution fraud more difficult, more risky and less profitable to pursue!

Contact Information

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Anti-Money Laundering Solutions

Fortent - Know More, Risk Less

Fortent provides comprehensive information and technology solutions to the risk and compliance market worldwide. It serves banks, brokers, insurance companies, government agencies, businesses, and compliance professionals from more than 100 countries.

With advanced monitoring and detection systems that have been endorsed by the American Bankers Association and the Montana Bankers Association, Fortent delivers the most efficient and effective anti-money laundering, know your customer, and fraud detection technologies available on the market today. Fortent's publishing, conference, and training businesses, including those of Alert Global Media, are the compliance industry's authoritative resource for news, regulatory guidance, and professional education and certification.

Fortent® AML and Hosted AML solutions employ advanced intelligent systems technology to dynamically develop individual customer profiles. By analyzing every transaction, every account and every customer across all product lines, this risk-based solution detects both known money laundering scenarios and, more importantly, previously unknown suspicious behavior through dynamic profiling. AML/CFT patterns are constantly changing. Focused, accurate alerts yield quality investigations and enhance staff efficiency.

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Anti-Money Laundering Solutions

GlobalVision Systems, Inc. is the leading provider of enterprise-wide risk management and compliance solutions. Our comprehensive suite of software solutions includes Bank Secrecy Act, Anti-Money Laundering, Anti-Terrorist Financing, Risk Management, Fraud Prevention, Customer Due Diligence (CDD) and Enhanced Due Diligence (EDD), Case Management, Stored Value Card Management, MSB Management, etc. With the best-in-class products and advisory services from experienced banking and compliance professionals, GlobalVision offers financial institutions the most advanced, efficient, scalable and fully integrated solutions.

ABA endorses GlobalVision's *PATRIOT Officer*, as the best-in-class rule-based, risk-weighted intelligent BSA/AML/ATF software solution for ABA members and the industry.

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For more information
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Check Printing Plastic Cards Marketing

As an industry leader, Harland Clarke understands what bankers want and need from their checking and marketing programs. Harland Clarke provides a variety of services designed to **increase bank efficiency and profitability**, including:

- Personal and Business Check Programs
- Card Services
- Marketing Services

BANCSERVE, Inc., Program Highlights

- Unrivaled pricing and rebates for participating banks.
- Solid service and performance guarantees.
- Efficient, high-tech order fulfillment.
- Professional program management and reporting.

Harland Clarke is a leading provider to financial and commercial institutions as well as individual consumers and small businesses.

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Employee Benefits Administration

At HealthServe we provide billing administration functions and assistance with benefits packages to trade associations and employers' who are looking to streamline these functions through outsourcing. We offer a consolidated billing process, so even if you have multiple plans and services your organization is paying only one bill and dealing with one contact. We take the stress and confusion of multiple plans away and deliver easy-to-understand correspondence to our customers. Our dedicated staff members work to bridge the gap between participants and nationally recognized insurance carriers.

By offering a wide range of flexible health insurance plans and products, we can tailor plans that best suite the needs of our customers. Trade organizations and employers not only receive plans matching their unique demands, they also experience cost savings by working with HealthServe.

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Regulatory Compliance

MBA Regulatory Watch

In the ever-changing world of the financial services industry, staying on top of what's hot and what's not in the compliance field is a daily challenge.

In conjunction with the Wisconsin Bankers Association the MBA Compliance Reg Watch will help you stay in touch with the latest compliance happenings. The latest issue is available on the web at www.montanabankers.com.

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For more information
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Directory of Financial Institutions

Montana/Wyoming Financial Services Directory

Features of the Montana/Wyoming Financial Services Directory include name, address and telephone number of every Montana bank, savings and loan and credit union; plus listings of officers, directors, total assets, deposits, correspondent banks, counties and population - and much more! Also included are listings of state and federal agencies associated with the banking industry and MBA's organizational listings - officers, staff, committees, and the "Yellow Pages" of financial services for both Montana and Wyoming. We know you will find this publication to be a useful tool.

Contact Information

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Employee Benefits Consulting

A premier benefits consulting firm serving employers in Montana Idaho, Wyoming, North and South Dakota - providing our clients with comprehensive, timely and insightful analysis and advise, regarding their employee benefit plans and the design and management of those plans.

Your company's investment in its benefits plan is just as important as its investments in facilities, equipment, or any other asset. Moreover, a strategically designed, comprehensive plan will help your company attract and hold employees... probably your most valuable assets for the future success of your company.

Any broker can offer to design a benefits program for you, but Mountain West Benefits specializes in the field and knows more about professional benefits planning and maintenance. MWB is your partner in creating effective benefits strategies that fit your organizations culture, compliance issues, product lines, and internal communications needs.

We provide guidance and analysis of the following group benefits:

Medical Benefit Design	Dental, Including Direct Reimbursement (DR)
Funding Alternatives	Vision
Premium and Contribution Strategy	Section 125 - Cafeteria Plans
High Deductible Health Plans (HDHP)	Long Term Care (LTC)
Network Analysis	Retirement Plans
Wellness Incentives	401 (K) Plans
Life and AD&D	Defined Benefit Plans
Short Term Disability (STD)	Section 105 Plans
Long Term Disability (LTD)	Health Saving Accounts (HSA's)

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Coin Program

America's coins are an adventure that never ends

Do you collect the State Quarters? One in every two Americans is collecting them right now.

What is the Bank's role... Promote? Ignore? Who can help?

Answering these questions and more is the focus of MPI Coin Inc. of Grafton, Wisconsin, as they service financial institutions of all sizes with a wide range of coins, unique packaging, and exclusive proprietary products designed to enhance the bank experience. The goal: to create a well-rounded family of products and programs establishing a strong, consistent message, and an unmatched level of quality and service.

Whether a financial institution is looking for an increase in lobby traffic, new account premium programs, customer appreciation gifts, or a positive thrust in community awareness, MPI has a well-designed program that matches their needs. Working currently with more than 7,500 financial institutions nationwide and many more retail individual customers, there is no account too big or small to fit the MPI model for success.

Invest in a promising opportunity; now is the best time to start providing what the mint and so many Americans are excited about. Does MPI Coin sell coins? Yes. Does MPI Coin help banks make money with these same coins? Yes!

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For more information
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www.bancserve.com

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Enhancing Profitability Managing Liquidity

Why CDARS?

Banks and other financial institutions like the service because it can help them to enhance profitability and manage their liquidity positions. More than 1,600 members use CDARS to:

Retain & Increase Deposits:

- Encourage safety-conscious customers to consolidate their investments with you by providing access to up to \$30 million in FDIC insurance
- Eliminate collateralization - reduce tracking burdens and free up assets for more productive uses
- Enhance competitiveness of CD offerings without raising rates across the board

Sell "Excess" Deposits:

- Earn non-interest income
- Gain pricing leverage
- Build a pipeline of customers without keeping deposits on your balance sheet

Make Portfolio Investments/Invest for Your Own Account:

- Compare returns to Treasuries and Agencies
- Access up to \$30 million in FDIC insurance
- Receive one rate (per maturity) and one regular statement

Obtain Funding:

- Tap into a cost-effective alternative funding source
- Enjoy the ease - no credit lines needed, no collateralization required
- Receive funds quickly - bid Wednesday, receive funds the next business day.

Contact Information

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Salary Information on Banking Positions

Salary Survey

Reflecting the responses of financial institutions of all sizes, the survey provides salary information on more than 50 functional titles. It also includes information on director's compensation, incentives offered and employee benefits. All information is presented according to bank asset size, allowing for the most relevant comparisons. Data includes annual base salary, additional cash compensation figures and much more.

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For more information
visit
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Cash Sweep Program

Enabling Banks to Maximize Their Customer Relationships

- Retain existing clients by offering more competitive products and services
- Recapture lost assets
- Generate fee income to diversify the earnings stream of the bank

The SEI CashSweep program blends technology and investment expertise with our unique approach to help bank's develop a competitive sweep product for their customers. Your bank benefits from a comprehensive sweep program that will diversify a stream of income that grows as your program expands.

Contact Information

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SEI

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Technology Consulting and Performance Advantage Solutions

For more than 30 years, through the greatest changes in banking history, the consultants at Sheshunoff Consulting + Technology have consistently helped their bank clients meet the challenges of an increasingly complex and competitive marketplace. Their reputation for meeting the highest level of customer service and quality standards and their experience in offering significant depth and breadth of knowledge of community banking issues is exceptional.

The BANCserve, Inc., endorsement includes the following services designed to significantly improve the bank's bottom line and gain competitive advantages for both the short and long term:

- **Technology Consulting:** Includes technology assessments and plans, conversion assistance, outsourcing evaluation and selection, software and hardware selection, emerging technology strategies, and implementation management support.
- **Process Improvement:** Includes organizational structure alignment, staffing model analysis, procedure/policy refinement, technology effectiveness, competitive market analysis, fee income and product analysis, interest margin operations analysis, systems' technical capabilities assessment, etc.
- **Deposit Score Overdraft:** Backed by ongoing analytics and Consulting, Deposit Score Overdraft Management System is a comprehensive overdraft management suite that assists financial institutions to strike an optimal balance between managing risk, serving customers, and improving income streams. Financial institutions can experience an incremental revenue lift while seeing a reduction in charge offs when using the system.

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State Bankers Association Group Benefits Trust

Serving community banks in Montana and Wyoming

Employee Benefits

Competitive Benefits, At A Fair Price

Community banks recognize the need to pool resources and employee numbers to form a large, stable group to insure continued health insurance coverage and premium stability. The group medical, life, and dental plans have been in existence for over 40 years. In 1987 the Board of Trustees formed a 501(c)(9) State Bankers Association Group Benefits Trust (nonprofit).

- Over 75 banks (approx. 4,000 individuals) benefit from Trust membership, including competitive benefits and premium stability due to a large, stable group.
- Trustees contract with legal and benefits consultants for advice on: new federal laws/regulations (primarily COBRA, HIPAA, and ERISA); changes in plan documents/coverage; and negotiations with the insurer.
- Wyoming Bankers Association members may join the Trust and serve on the Board of Trustees.
- Consulting, marketing and field services are provided by Mountain West Benefits Solutions.

Current Coverages Available

Medical - BlueCross BlueShield - 5 Benefit options to choose from, including:

- Med Plan 500
- Med Plan 1000
- Med Plan 2500
- Med Plan 3000
- Med Plan HDHP (HSA Qualified)

Life - UNUM/Provident Life Insurance Company

Dental - Delta Dental

Vision - Vision Service Plan

Benefits of membership: Trust advocates (Amy Jenks, Jill Martin, Deannie Higgins, Ann Pearson and Hannah Parish) and a toll-free phone number available to employees; security and plan stability from large group size; specialized legal and benefits consultants; in-house lobbying; licensed agents available; strong leadership with a Board of Trustees made up of independent bankers; and large group clout for claims problems.

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For more information
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Deterring Counterfeit and Stolen Check Fraud

Thumbprint Signature Program

Reduce Check Fraud

Montana financial institutions began using a new security device in 1998, the Thumbprint Signature Pad. The touch pad is intended to deter counterfeit and stolen check fraud by obtaining a Thumbprint Signature (fingerprint) from **non-customers** (customers who do not have a depository relationship with the bank) when cashing “on-us” and “not-on-us” checks.

The thumbprints can be used by law enforcement agencies in the investigation of fraud claims made by account holders, and bank’s usage of the program is a natural deterrent.

Criminals seeking to commit check fraud are unlikely to put their thumbprints on bogus checks.

Available Products Include:

- Touch Pads
- Decals
- Statement Stuffers
- Teller Window Tent Cards

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Travel Money, Gift Card and Foreign Currency Program

Travelex, the world's largest foreign exchange specialist, is now providing Visa Prepaid Cards, Visa Travelers Cheques, and Foreign Currency services to ABA member banks. Through this relationship, member banks have alternative ways to satisfy their customers' needs with travel money—including the Visa TravelMoney® Card (VTM), Visa Travelers Cheques and Foreign Currency, Money Transfer Card, and the Gift Card Program.

Visa TravelMoney® Card

The Visa TravelMoney® Card (VTM) is a point-of-sale activated and ATM accessible card that is ideal for domestic and international travelers. PIN and signature protected, it is one of the most secure ways of carrying money abroad and can be used to withdraw cash at over 1,000,000 Visa affiliated ATMs worldwide. It is also globally accepted for purchases at millions of Visa merchants, including online vendors.

Gift Card

The Gift Card is a prepaid Visa card that carries a fixed cash amount determined by the giver at the time of purchase. It can be given as a gift for any occasion and can be used both nationally and internationally at any Visa affiliated debit merchant.

Visa Travelers Cheques

Travelex is the largest provider of Visa Travelers Cheques, and has been providing them to customers for over 100 years. Travelers Cheques continue to be one of the safest and most reliable ways to take money overseas or to use when traveling domestically.

Foreign Currency Services

Through the Travelex network, banks have access to over 100 different currencies, all at the touch of a button. Travelex offers both client and customers facing online ordering solutions, where foreign currency services can be ordered for home or branch delivery.

For more information about Travelex Foreign Currency Services or the Travel Money and Gift Card Program, please contact Joan Jager at 800/441-8898 or email jane.jager@travelexamericas.com or contact the Montana Bankers Association at 800/541-5126 or mba@montanabankers.com.

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For more information
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Long Term Disability Benefits for Employees

Unum is a company of people serving people. As one of the world's leading employee benefits providers, Unum helps protect more than 25 million working people and their families in the event of illness or injury.

But we do more than protect individuals and their livelihoods. Our employee benefit plans are as much about helping employers as the people they employ. We're looking ahead, at the trends and challenges that are driving change in the global workplace. As a result, we can deliver intelligent, forward-thinking benefit programs to prepare businesses — and their employees — for the future. Our benefit programs can help businesses attract and retain quality people, reduce the cost of absenteeism and return employees to work after an illness or injury — creating a more satisfied and productive workforce.

We show companies how to get the most from their benefit programs, helping them to build a stronger workforce — and ultimately, a stronger business.

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Overnight Delivery Service

Overnight Delivery Service

Financial institutions can take advantage of special pricing discounts through UPS under the Overnight Delivery Service Program. Under this program, UPS offers special shipping rates to financial institutions eligible for ABA membership on overnight and international delivery services.

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For more information
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Counterfeit Detection Device



Making Light of Loss Prevention

The Fraud-Fighter Model UV-16 is the most powerful compact ultra-violet counterfeit detection equipment made. The device allows tellers to quickly and easily detect counterfeit currency, credit cards, drivers licenses, secure and chemically altered checks, cashiers checks, passports, visas and many other important documents.

BANC SERVE, Inc., program highlights include:

- Discounted pricing, starting at just \$78 per unit.
- Free 30-day evaluation program available.
- Fast, efficient and economical fraud prevention tool.

Put a halt to new account fraud with the UV-16's identity verification capabilities. The UV-16 is also a great product to sell or give to your merchant customers who experience counterfeit-related losses or to provide as a "thank you" to new business customers.

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For more information
visit
www.bancserve.com

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Office Equipment Document Solutions

XEROX Corporation

Banks can take advantage of National contract prices for the purchase or lease of Xerox copiers, duplicators, multi-functional devices, facsimile machines and other office equipment available through the local Xerox sales office. This program does not include Xerox products sold through retail chains, such as Staples or Office Depot.

Xerox's Total Satisfaction Guarantee: Xerox is dedicated to customer satisfaction. If a Banker is not satisfied with the Xerox equipment purchased, Xerox will replace it--without charge--with an identical model or a machine with comparable features and capabilities. Make sure you reference the ABA contract number 0706438 when you purchase or lease your Xerox machine.

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For more information
visit
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Please send me information on.....

- Relationship Banking Programs: **Affinion**
- Insurance for Banking Organizations: **BancInsure**
- Onhold Messaging Solutions: **BankonHold - OnHold Worx**
- Employment Advertising: **Boxwood - MBA Career Center**
- Software Solutions Program: **Carreker Corp.**
- Online Fraud Alert System: **FinCrime**
- Anti-Money Laundering (AML) Solutions: **Fortent**
- Anti-Money Laundering (AML) Solutions: **Global Vision Systems**
- Check Printing, Plastic Cards, Marketing: **Harland Clarke**
- Employee Benefits Administration: **HealthServe**
- Regulatory Compliance: **MBA Regulatory Watch**
- Directory of Financial Institutions: **Montana/Wyoming Financial Services Directory**
- Employee Benefits Consulting: **Mountain West Benefits**
- Coin Program: **MPI Coin**
- Enhancing Profitability and Managing Liquidity: **Promontory Interfinancial Network, LLC**
- Salary Information on Banking Positions: **Salary Survey**
- Cash Sweep Program: **SEI**
- Technology Consulting and Performance Advantage Solutions: **Sheshunoff Management Services**
- Employee Benefits: **State Bankers Association Group Benefits Trust**
- Deterring Counterfeit and Stolen Check Fraud: **Thumbprint Signature Program**
- Travel Money, Gift Card and Foreign Currency Program: **Travelex**
- Lost Term Disability Benefits for Employees: **UNUM**
- Overnight Delivery Services: **UPS Overnight Delivery Service**
- Counterfeit Detection Device: **UVeritech**
- Office Equipment and Document Solutions: **Xerox**

Name: _____

Bank: _____

Address: _____

Phone: _____

Email: _____

